

Piano Technicians
Journal

March 1984

**Piano Technicians Guild
1984 Directory Issue**



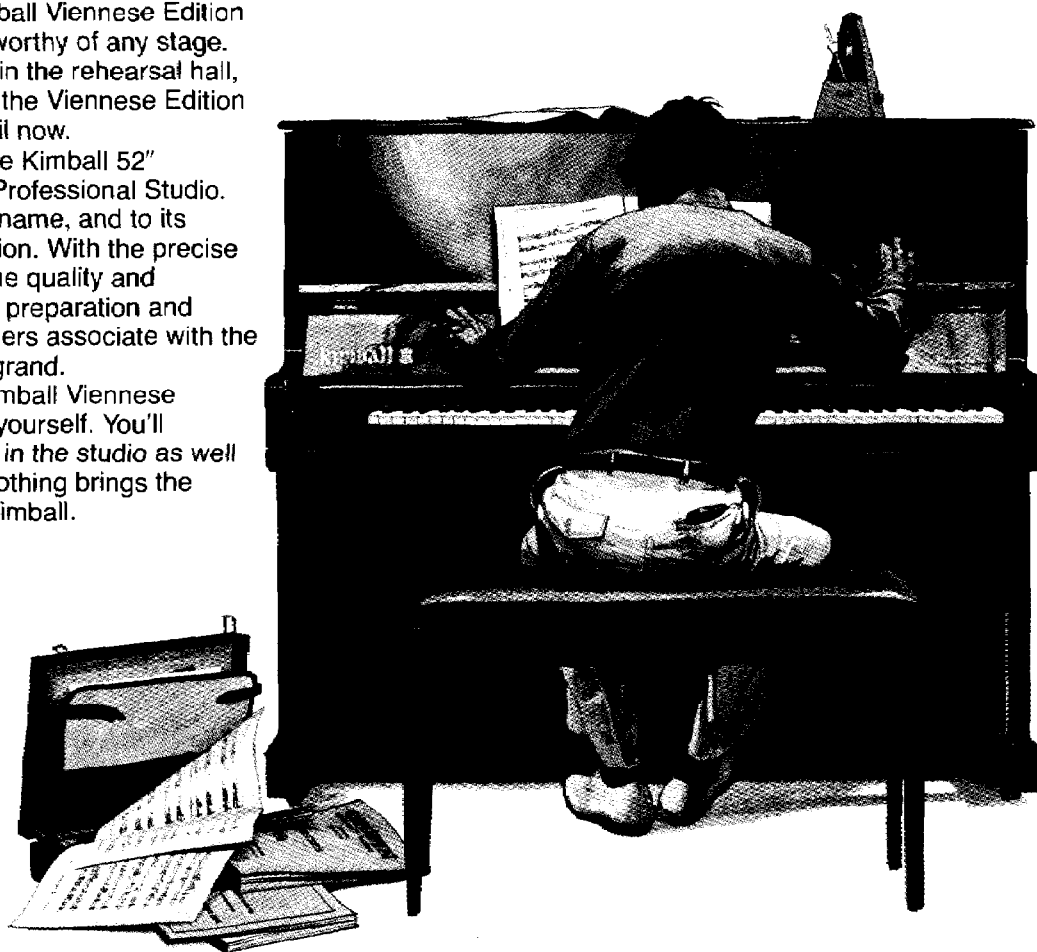
**Presenting the vertical piano
that brings your
performance home...like a grand.**

The Kimball Viennese Edition Studio.

From classical to pop to country, artists recognize the Kimball Viennese Edition as a grand piano worthy of any stage. But unfortunately, in the rehearsal hall, no complement to the Viennese Edition grand existed. Until now.

Introducing the Kimball 52" Viennese Edition Professional Studio. A piano true to its name, and to its Bösendorfer tradition. With the precise touch, superior tone quality and meticulous factory preparation and regulation performers associate with the Viennese Edition grand.

Examine a Kimball Viennese Edition Studio for yourself. You'll discover that now, in the studio as well as on the stage, nothing brings the music home like Kimball.



kimball® BRING THE MUSIC HOME.

Kimball Piano & Organ-Sales Division,
A Division of Kimball International,
1600 Royal St., Jasper, Indiana 47546.
Phone (812) 482-1600.

INVENTRONICS announces



the Tuner with a Memory!

A SPACE AGE TOOL FOR THE EXPERT TUNER

- Computer memory stores up to 54 complete aural piano tunings.
- Computerized keyboard for push-button control of all functions.
- Four distinct operating modes- TUNE, MEASURE, STRETCH, and MEMORY.
- Built-in Stretch Calculator stretch-tunes, sets note and cents automatically.
- Rotating analog display with light-emitting diodes shows tuning error.
- Narrow-band filter conquers noise, high-treble and low-bass tuning.
- Built-in A-440 quartz frequency standard for self-calibration.
- One-tenth cent basic accuracy for cents deviation as well as all notes.
- Foot pedal switch for stepping from note to note while tuning.
- Rechargeable battery pack, with automatic turn-off to conserve power.
- Full set of input/output jacks for tuners, teachers, experimenters.
- Comprehensive user's manual explains time-saving electronic techniques.

Available from:

INVENTRONICS, INC. 70 Forest Park Dr. Carlisle, MA 01741 Tel. (617) 369-5907

U.S. Patent Nos. 3,879,684; 3,968,719; 3,982,184; 3,983,473; 4,014,242; 4,015,218.



**1983/1984
Executive Board**

Officers

ERNEST S. PREUITT, *President*
4022 S. Fuller
Independence, Missouri 64052
(816) 252-2885

CHARLES P. HUETHER, *Vice President*
34 Jacklin Court
Clifton, New Jersey 07012
(201) 473-1341

RONALD L. BERRY, *Secretary/Treasurer*
6520 Parker Lane
Indianapolis, Indiana 46220
(317) 255-8213

Regional Vice Presidents

ROBERT SMIT, *Northeast*
404-210 Woodridge Cres.
Nepean, Ontario, Canada K2B 8E9
(613) 829-8655

MARSHALL B. HAWKINS, *Southeast*
P.O. Box 10386
Oxon Hill, Maryland 20745
(301) 567-2757

OLAN M. ATHERTON, *South Central*
Drawer "A"
302 N. Travis St.
Sherman, Texas 75090
(214) 892-2524

ROBERT K. PERKINS, *Central East*
225 Court Street
Elyria, Ohio 44035
(216) 323-1440

RICHARD A. FLEGLE, Sr., *Central West*
400 Groveland Avenue #1011
Minneapolis, Minnesota 55403
(612) 644-9992

JAMES G. BRYANT, *Western*
1012 Dunburton Circle
Sacramento, CA 95825
(916) 454-4748

Journal Staff

BARBARA PARKS, *Executive Director*
LARRY GOLDSMITH, *Journal Editor*
JACK KREFTING, *Technical Editor*
GEORGE DEFEBAGH, *Recorded Reader*

Contents

Coming Events	4
Directory of Guild Members	11
Section One	
Board of Directors	
President's Message	
Piano Technicians Foundation	
Past Presidents	
Sustaining Members	
Awards & Bequests	
Section Two	19
Alphabetical Listing of Members	
Section Three	63
Regional Map	
Regions and Chapters by Name and Number	
Chapter Presidents	
Alphabetical Listing of Members by Region and Chapter	
Section Four	115
International Association of Piano Builders and Technicians	
Affiliate Members Overseas	
Technician Associations Overseas	
Certified Tuning Examiners	
PTG Supplies Order Form	
Manufacturers & Suppliers	
Section Five	124
Auxiliary Board of Directors	
Auxiliary Membership	
Bylaws, Regulations & Codes	133
Classified Advertising	160

All rights reserved. No part of this publication may be reproduced in any form, by mimeograph or by any other means, without written permission from the publisher.

© The words **Piano Technicians Guild, Inc.**, and the logo are registered with the Patent and Trademark Office—unauthorized use is strictly prohibited.

PIANO TECHNICIANS JOURNAL (ISSN 0031-9562) is the official monthly publication of the Piano Technicians Guild, Inc., 9140 Ward Parkway, Kansas City, MO 64114. Second class postage paid at Kansas City, MO. US ISSN 0031-9562 foreign and domestic. POSTMASTER: send address changes to **PIANO TECHNICIANS JOURNAL**, 9140 Ward Parkway, Kansas City, MO 64114.

Annual subscription price: \$85 for one year, \$155 for two years, \$7.50 per single copy. Piano Technicians Guild members receive the **PIANO TECHNICIANS JOURNAL** for \$45 per year as part of their membership dues.

THE PIANO TECHNICIANS GUILD, INC.
9140 Ward Parkway,
Kansas City, MO 64114

Telephone: (816) 444-3500

Office Hours: (Central Time)
Monday — Friday
8:30 a.m. — 5 p.m.

INDY INSTITUTE '84

Dick Bittinger
Institute Director

Here we are, with only a few more months until our 1984 Annual Convention at the Hyatt Regency in Indianapolis, Ind. Next month's *Journal* will have pictures of the instructors and class descriptions. We have many outstanding technicians willing to share their knowledge and their time not only to teach, but also to prepare for these in-depth classes. The line up is exciting this year with a wide range of subjects and a lot of new approaches. The May *Journal* will list the Institute schedule, so you can plan your whole convention week ahead of time.

How long has it been since you have attended an Annual PTG Convention? Have you ever attended one? Whatever your answers, I'm sure you don't want to miss out on this year's exciting convention lineup!

The Hyatt Regency Hotel is in the heart of downtown Indianapolis, and it is really neat! When you walk into the lobby, the spaciousness almost takes your breath away. The lobby itself is like a mini-mall, with many shops and restaurants, even a McDonald's. It's fantastic! Not only that, but the room rates are very reasonable, too. Our registration for the convention has not gone up in price, and even the meal functions are the same prices as last year.

So check your map for mileage if you care to drive to the Annual PTG Convention in Indianapolis, and you will be surprised how close you live to our 1984 convention site. Don't forget, gas prices are down now, too.

Everything is in your favor, so mark your calendar for the first week in July and join us for plenty of "the right stuff" from Indianapolis, the heartland of America!

AT LAST!!

(New Product)

Quality Economy Upright Benches

At Reasonable Prices.

*Upholstered Top

*Hardwood

*Durable Construction

*Good Finish

*Round or Square Legs

*Mah. — Wal. — Unfin.

Introductory Price

~~\$3250~~ \$2500 FOB

Bench, Inc.

305 White Dr.

Tallahassee, FL

(904) 576-5098

Offer Expires 4-30-84

Thanks to our Friends in the Music Industry on the Occasion of our 100th ANNIVERSARY

Tuners Supply Company would like to extend a sincere thank you to our many friends/technicians in the music industry.

We are proud to have originated many of the tools that are now in use in the music industry. We pledge to continue to develop innovative quality tools, continue our policy of prompt, friendly service, and maintain the realistic prices that the industry has enjoyed these past 100 years.

Again, thanks for your help in enabling us to reach this significant milestone.

Piano Tools



and Supplies

Make it a Rule —
Use a Hale Tool

TUNERS SUPPLY COMPANY

Serving the music industry since 1884

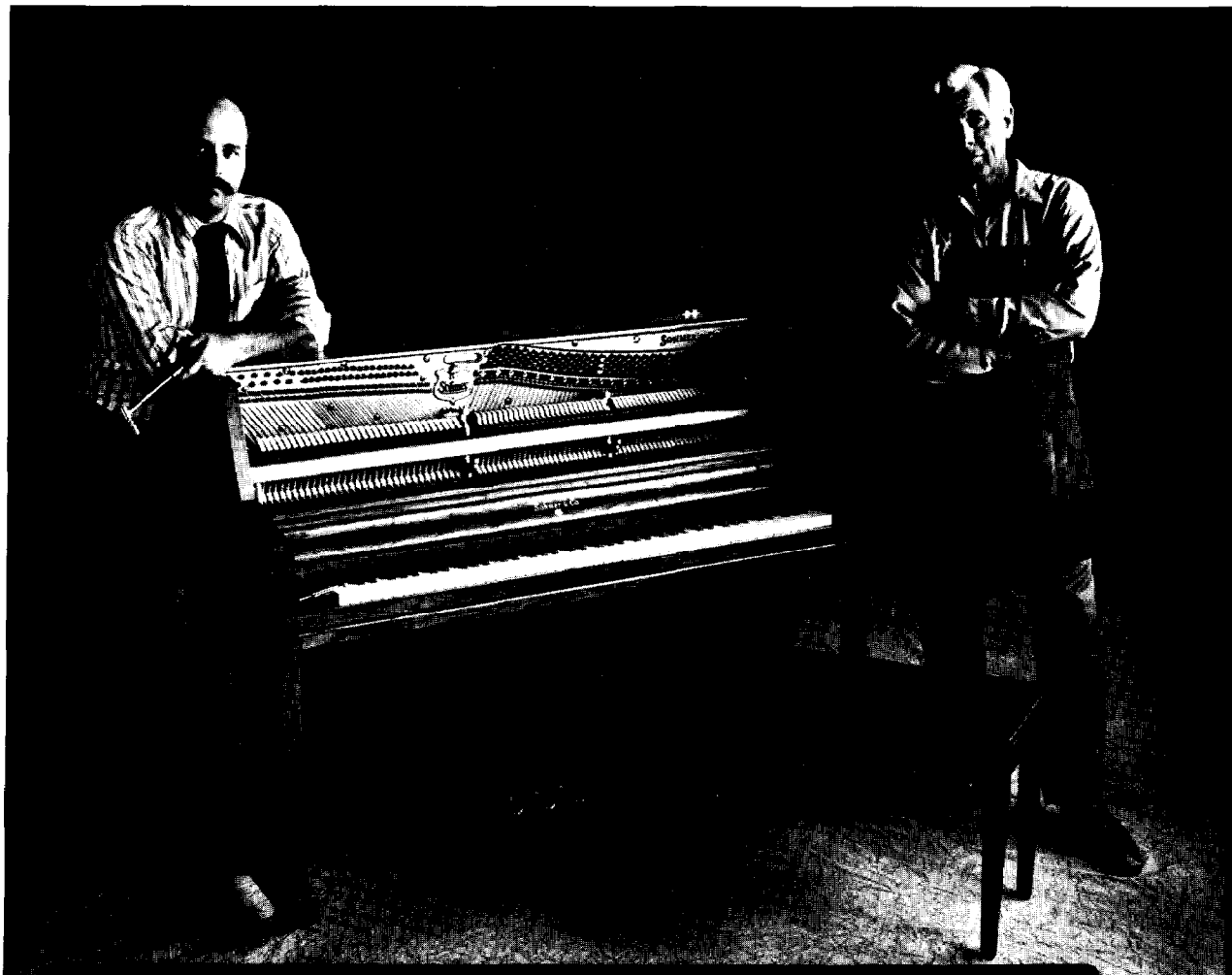
EASTERN BRANCH: 94 Wheatland Street, Somerville, MA 02154 (617) 666-4550

WESTERN BRANCH: 190 South Murphy Ave., Sunnyvale, CA 94086 (408) 736-2355

Coming Events

DATE	EVENT	SITE	CONTACT
March 21-24	Music Educators National Conference	Conrad Hilton Hotel Chicago, IL	PTG Headquarters 9140 Ward Parkway Kansas City, MO 64114 (816) 444-3500
March 25-30	Music Teachers National Association Convention	Galt House & Hyatt Regency, Louisville, KY	PTG Headquarters (816) 444-3500
March 29-April 1	Pennsylvania State Convention Erie Chapter	Ramada Inn Erie, PA	David D. First RD 1 Meadville, PA 16335 (814) 724-5221
March 30-April 2	N. Illinois Regional Seminar Chicago & Waukegan Chapters	N. Illinois U. of Music DeKalb, IL	Jack Greenfield 259 Riverside Drive Northfield, IL 60093
April 6-8	Central West Regional Seminar Nebraska Chapter	Westbrook Music Bldg. Lincoln, NE	Richard E. West Westbrook Music Bldg. University of Nebraska Lincoln, NE 68588 (403) 483-6770 (H) 472-2568 (B)
April 12-14	Pacific Northwest Conference Vancouver, BC Chapter	Coquitlam Motor Inn Coquitlam, BC	Karl Verhnjak 20939 - 117 Avenue Maple Ridge, BC Canada V2X 2G4 (604) 467-2225
April 28	Los Angeles Chapter PTG Seminar	El Camino College Torrance, CA	Allan Cate 5307 Cortolane Dr. La Crescenta, CA 91214
May 4-6	New England Conference Seminar Montreal Chapter	Hotel Du Parc Montreal, Quebec	Marcel Carey C.P. 374 Cookshire Quebec, Canada JOB 1MO
May 11-12	PTG Intermountain Convention	Brigham Young University, Provo, Utah	Jack Reeves 486 N. 300 W., Orem, Utah 84057
May 17-19	Piano Tuners Association Convention	Royal Clifton Hotel Southport, England	Dan Evans 4100 Beck Ave. Studio City, CA 91604
June 23-26	NAMM Summer Expo	McCormick Place, Chicago, IL	Bob Russell 1414 Lander Rd. Mayfield Heights, OH 44124
June 29-30	PTG Executive Board Meeting	Indianapolis, IN	PTG Headquarters (816) 444-3500
July 1-2	1984 Council Session	Indianapolis, IN	PTG Headquarters (816) 444-3500
July 2-6	1984 PTG Convention	Indianapolis, IN	PTG Headquarters (816) 444-3500

We think both performances demand equal attention.



S O H M E R

Being one of the premiere family-run piano companies in the world can be an enormous burden. Because our pianos are like our children.

When one leaves the safe confines of our factory and enters a world that can be demanding, even harsh, we worry.

Thankfully, you have allayed many of our fears.

You and thousands of other piano technicians across the country nurture


and care for our pianos as if they were your own.

Your performance as a piano technician is just as important as ours the piano maker. Because your knowledge of piano technology and the innovations that develop from it have helped us create a studio piano that can give the definitive musical performance.

We ask for your opinions and listen to them.

Our facilities are open to you for meetings and our pianos available for demonstrations and study. Our senior man-

agement will gladly speak on the innovations, styles and trends in the industry.

We believe that together we can continue to create a piano whose performance attracts attention. A Sohmer. The unique offspring of science and art. We would like to hear from you. Call or write Harry Sohmer, Sohmer & Co., Ivoryton, Connecticut 06442 (203) 767-2675. 

Roster of the Piano Technicians Guild

1983-1984 Membership

Offices at 9140 Ward Parkway, Kansas City, MO 64114
Telephone: (816) 444-3500

Section One

Board of Directors
President's Message
Piano Technicians Foundation
Past Presidents
Sustaining Members
Awards & Bequests

Section Two

Alphabetical Listing of Members

Section Three

Regional Map
Regions and Chapters by Name and Number
Chapter Presidents
Alphabetical Listing of Members by Region
and Chapter

Section Four

International Association of Piano Builders
and Technicians
Affiliate Members Overseas
Technician Associations Overseas
Certified Tuning Examiners
PTG Supply Order Form
Manufacturers & Suppliers

Section Five

Auxiliary Board of Directors
Auxiliary Membership

Listings in this membership directory have been typeset from the Guild's computerized membership records to provide a compact, easily readable reference source. All information herein is as recorded on the computer from information received by this office through Jan. 31, 1984.

Telephone numbers have been added for all members whose chapters provided the information requested. Region and chapter names and numbers, classification codes, a map of the regions, chapter officers, etc., also have been inserted.

This production method was used to assure Guild members of the most accurate and up-to-date information possible.

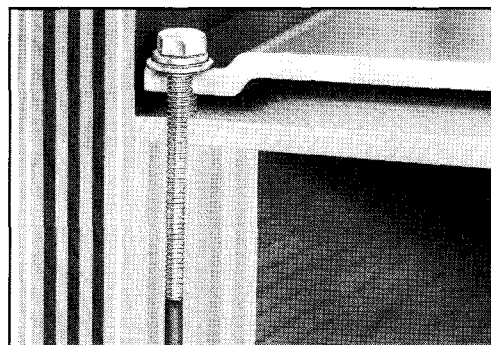
Barbara Parks
Executive Director

The Baldwin Piano...

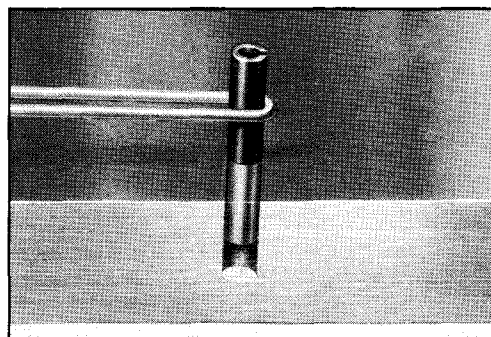
You can see why it sounds better

The precise setting of downbearing is extremely important to piano tone. Too much bearing inhibits tone because the soundboard cannot vibrate freely, while too little bearing does not provide good sound transmission. From our research we have developed a unique method of setting downbearing with a degree of accuracy previously considered impossible.

GRAND PLATE MOUNTING SYSTEM: Each mounting hole around the perimeter of the plate is threaded to accept a hardened steel bolt. This allows the plate to be set at the optimum height for bearing on the front side of the bridge (U.S. Pat. No. 3,437,000).



ACU-JUST™ HITCH PIN: Because this pin is installed vertically instead of at an angle, it is possible to raise or lower each string individually for ideal bearing on the back side of the bridge (U.S. Pat No. 3,478,635).



There are important advantages for the technician, too. If major soundboard or bridge work is ever needed, it is possible to remove the plate, pinblock, strings and tuning pins as a unit. Simply lower the tension, remove plate bolts and dampers, and hoist it out. Tiny adjustments in bearing can be made without unstringing the piano or even lowering the tension. Since such adjustments are not normally necessary in the field, they should only be made after consulting Baldwin Technical Service in Cincinnati. When re-stringing a section or an entire piano, contact Baldwin for the loan of special bearing-setting equipment.



Second in a series of informative ads on piano tone published by Baldwin Piano & Organ Company exclusively for the benefit of piano technicians.

Baldwin® - *Leading the way through research*

BALDWIN SPECIAL SERVICE—You may order Baldwin replacement parts at any time our office is closed—nights, weekends, and holidays—by dialing direct (513) 852-7913. Your verbal order will be recorded on our automatic answering service and processed the next working day.

How To Use This New Roster

All members can be found by alphabetical listing in the first section of names and addresses. Telephone numbers received by the Home Office are shown at the end of each address.

REGION The region is the first number at the left of each member's name. Turn to Section Three for further information on the regions.

CHAPTER The three-figure number in the center indicates the member's chapter by number. A listing of chapters *by number within each region* is given in Section Three.

To find the chapter of a member: Note the region number and chapter numbers. Turn to the page for that region and find the chapter in its number order. The member's name will be shown under the chapter.

CLASSIFICATION Check the classification code number information shown below. The classification code is shown next to the member's name.

1 045 1 Smith, John A. 555-7802
222 Apple Street, Anytown, NY 000000

Computer Codes

First figure Region Number (For names see below)
Second three figures Chapter Number (For names see Section Three)
Third figure Classification Code (For description see below)

Last ten figures Telephone Numbers

Region Codes

- | | |
|-----------------|---------------------|
| 1 Northeast | 5 Central West |
| 2 Southeast | 6 Western |
| 3 South Central | 7 Affiliate Members |
| 4 Central East | (Overseas) |

Classification Codes

- | | |
|--|--------------|
| 1 Registered Technician
(Craftsman) | 5 Apprentice |
| 2 Guild Sustaining | 6 Associate |
| 3 Chapter Sustaining | 7 Honorary |
| 4 Allied Tradesman | 8 Student |
| | 9 Affiliate |

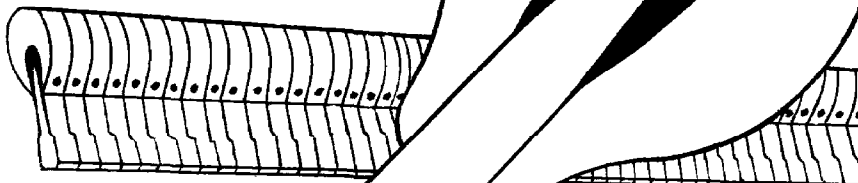
Upright Hammers

ON SALE!!

Manufacturers Over-run 12-14 lb.

Excellent Quality **\$40.00** net

Use on
Uprights,
Studios,
Spinets.



Set contains usually
34 Bass - 60 Treble & Tenor

Moth & Water-Proofed
100% Pure Wood

CATALOG AVAILABLE
\$3.00
Contains \$1.00 Certificate

SUPERTONE

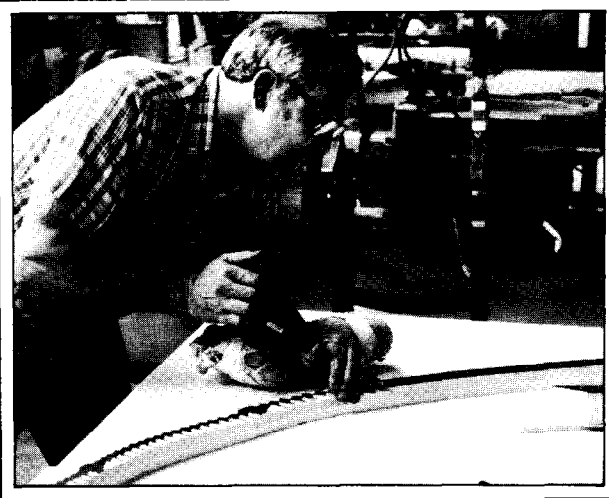
- Foolproof • Easy to Use
- Restores Tone to Dull Hammers • Leaves No Guesswork To Voicing
- Only \$3.00 net (8oz.)

(212) 569-9200



PIANO SUPPLY CO.
4898 Broadway
New York, NY 10034

Kohler's Quality Simplifies Your Work



Making your job simpler and more rewarding — this is our goal. We achieve it through quality engineering and materials. For example: solid copper wound bass

strings; twelve pound hammers; double-notched treble bridges and individually assembled actions — all contribute to a piano of formidable constitution. We enhance *your* work by building a piano of enduring quality — quality we stand behind with our full warranty program. If you need to know more, call Otis Oxford, our Technical Service Manager, on our toll free WATTS line: 800/438-2373. In N.C. 704/396-3376.

KOHLER PIANOS

Kohler & Campbell, Inc.

Granite Falls, North Carolina 28630



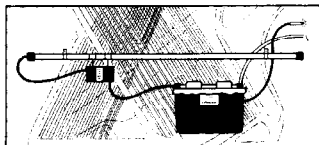
There's **GOLD**
for **YOU** in them
thar **PIANOS**



YES!

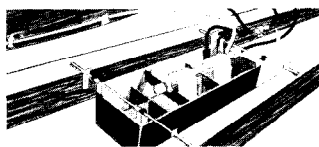
Thousands are earning
\$70 to \$100 on every
PIANO they equip with

DAMPP-CHASER®
ALL SEASON
AUTOMATIC HUMIDITY
PROTECTION SYSTEM



End **90%** of
Piano Problems

- Saves hundreds of dollars of repairs and service in the years ahead.
- Stabilizes Humidity within the piano 365 days a year.
- Builds satisfied customers, Increases piano sales.



NEW "out-of-sight" grand piano humidifier. You can proudly install a Dampp-Chaser Protection System in every piano. Acceptable in the finest homes, even on concert stage.

OUR 35th ANNIVERSARY
DAMPP-CHASER®
ELECTRONICS, INC.
P.O. BOX 1610, 
HENDERSONVILLE, NC 28793 LISTED

CALL TOLL FREE 1-800-438-1524
for FREE "BUSINESS BUILDING"
KIT. Explains how DAMPP-CHASER
SYSTEM benefits pianos and YOU!

Join the thousands of
"FULL SERVICE" Technicians.

Robert Conrad

Authorized Distributor
Sanderson Accu-Tuner
Serving Central West &
South Central Regions from K.C.
• Unit Available
• Visa & Mastercard accepted
• Call (816) 444-4344

ELECTRIFY PLAYER PIANOS
PUMP ORGANS

YOU CAN QUICKLY END TIRESOME FOOT-PUMPING
With a Compact Low-Cost Lee Silent Suction Unit

EASY TO INSTALL / 1000'S IN USE
FULLY GUARANTEED

write to
Lee Music Mfg. Co.
Rt. 1 Box 600
Culver, OR 97734




USED PIANOS = BIG PROFITS

GRANDS, UPRIGHTS, PLAYERS
All in good restorable condition.
Five floor selection of recondi-
tioned & as-is pianos.
CUNNINGHAM PIANO CO.
215-438-3200
5427 GERMANTOWN AVE.
Philadelphia, PA 19144

New England Conservatory

DEPARTMENT OF PIANO TECHNOLOGY
FRANK HANSON, Chairman

The nation's oldest independent conservatory of music offers an outstanding program in the maintenance, tuning, and reconstruction of pianos. Program graduates are qualified for independent professional practice upon completion of course.

For application and/or brochure, write:
New England Conservatory
Department of Piano Technology
Frank Hanson, chairman
290 Huntington Avenue
Boston, Massachusetts 02115
Tel. (617) 262-1120, ext. 365

**For those special rebuilds requiring absolutely consistent
and superb results you'll want to use our new**

CADENZA hammers and bass strings

The CADENZA hammers, especially designed for 7' and 9' pianos, feature a single felt - from 19 lbs. to 24 lbs. on exclusively designed walnut moldings. The CADENZA hammers are a tonal powerhouse, effortlessly and without hardeners producing everything from a whispering pianissimo to a crashing, albeit musical crescendo.

The CADENZA bass strings are made using the methods, the extra time and fastidiousness of the late nineteenth and early twentieth centuries; resulting in a rich, full, harmonically correct bass that sounds more than merely clean; a bass that sounds both warm and gutsy, a bass with a virtually inexhaustible reserve of tone.

In the crafting of the CADENZA line of hammers and strings, we take all the extra time necessary to give you that thoroughly consistent, real tonal quality you'll hear as soon as your CADENZA hammers and strings are installed. There will be no need for hours of voicing to cover up deficiencies or to get the desired results. Your customer will thank you for having paid for the extra time and care we took in making your CADENZA hammers and strings.

For quickest delivery, send rubbings and hammers registered air mail to A. Isaac Pianos, 308 Betty Ann Drive, Willowdale, ONT, Canada M2R 1B1.

A. Isaac Pianos

